



GTSI E-Business Services

GTSI E-Business Services provides web-based and hosted solutions for agencies that regularly purchase the same IT products and services or have a centralized purchasing organization. A team of GTSI e-business experts works with agency staff to determine which option—GTSI.com, Agency Pages, Extranet Portals, Punchouts, Backend Integration, and/or Electronic Marketplace—best addresses an agency's procurement processes, contracts, budget, and enterprise system environment.

With a web-based or hosted solution from GTSI E-Business Services, agencies gain better control over IT spending and more efficiently manage contracts, catalogs, and paperwork without costly infrastructure investments.

GTSI.com, Agency Pages, and Extranet Portals

GTSI's web-hosted services include GTSI.com, Agency Pages, and Extranet Portals. An intuitive search interface enables agency staff to easily find technology products and services in one stop at contracted pricing, while an electronic shopping cart makes checkout fast. To ensure each agency's procurement processes are followed, GTSI can assign requesters and purchasers with different levels of access and approval, and buyers can easily track purchases from order through shipment using an online order status tool. Additionally, payment by credit card, purchase order, and the GSA SmartPay program enables agencies to speed up the procurement cycle.

Punchouts and Backend Integration

Punchouts and Backend Integration allow users to access catalogs and see the products and services contracted by their agency, yet conduct business using their own system's familiar interface.

With Punchouts, GTSI builds a web site that directly ties into an agency's own enterprise system. For Backend Integration, GTSI E-Business Services uses an electronic data feed to integrate GTSI's catalog into the agency's existing enterprise system.

Both Punchouts and Backend Integration enable an agency's own system to capture all ordering information and automatically populate internal requisition forms that are routed to procurement for approval and purchasing. By eliminating the need to write, rewrite, and manually process each order, agencies can see a sharp decline in the number of delays and costs associated with misdirected or duplicate orders. And by having complete visibility into their agency's IT acquisitions and spending, procurement managers can more accurately control budgets as well as issue real-time status reports and forecast future agency expenditures.

GTSI also can help agencies either participate in or manage an Electronic Marketplace, where buyers shop for and compare prices from multiple vendors via one system, using one set of processes.

To learn more, contact e-Business@gtsi.com



GTSI E-Business Services at a Glance

A team of GTSI e-business experts works with each agency to develop the best solution for streamlining the acquisition of IT products and services and ensuring that procurement processes comply with agency contracting requirements.

Features and Functions	GTSI.com	Agency Page	Extranet Portal	Punchouts	Backend Integration	e-Marketplace
Price and product catalog management	√	√	√	√	√	√
Detailed product information, specifications, and images	√	√	√	√	*	*
Advanced search capabilities	√	√	√	√	*	*
Payment by credit card, PO, or the GSA SmartPay® program	√	√	√	√	*	*
Fast checkout	√	√	√	√	*	*
Online order status and purchasing history	√	√	√	√	*	*
Email receipt and shipment notification	√	√	√	√	*	*
128-bit SSL encryption	√	√	√	√	*	*
Price comparison among multiple contracts	√	√				
Price comparison among multiple vendors					√	√
Agency specific content		√	√	√		
Agency-controlled processes				√	√	
Preapproved products and prices for IT contract purchasing compliance			√	√	√	
Enhanced security (control of authorized user access and requisition process)			√			
Product configuration capability			√			
Document and report repository			√			
Access to multiple vendor web pages via agency's system				√		
Access to multiple vendors via one standard interface					√	√
Integration of ordering information into agency financial system				√	√	
Monitoring, control of spend from agency system				√	√	
Automatic disbursement of POs to individual vendors						√
Access	GTSI.com	GTSI.com	Private	Agency enterprise system or web site		*
Time to Build	Available now	< 1 Week	< 1 Month	< 2 Months	< 3 Months	*

*Dependent on external system capabilities.



For more information about GTSI, contact GTSI Corp. at 800.999.GTSI, or visit GTSI.com

GTSI Corp. is the first information technology solutions provider offering a Technology Lifecycle Management (TLM) approach to IT infrastructure solutions delivered through industry-leading professional and financial services. GTSI employs a proactive, strategic methodology that streamlines technology lifecycle management, from initial assessment to acquisition, implementation, refresh, and disposal. TLM allows government agencies to implement solutions of national and local significance quickly and cost-effectively. GTSI's certified engineers and project managers leverage strategic partnerships with technology innovators. These experts use proven, repeatable processes to design, deploy, manage, and support simple to complex solutions, to meet governments' current and future requirements and business objectives. GTSI is headquartered in Northern Virginia, outside of Washington, D.C.