



U.S. Communities



U.S. Communities Provides Benefits to Public Agencies

- Prime contractor for customized, turnkey information technology products, services, and solutions
- Pre-competed product pricing and hourly rates for professional services labor categories
- Leverages buying power of a nationwide pool of public agencies
- Nationwide access
- Rebate incentive for agencies achieving purchasing thresholds
- Satisfies most state and local government competitive solicitation requirements

U.S. Communities pools the buying power of over 90,000 public agencies, including state and local government agencies, school districts, higher education institutions, and nonprofits. GTSI is an information technology solutions provider on the U.S. Communities contract. All entities registered with U.S. Communities have access to GTSI's information technology solutions: consulting, assessment, design, engineering, project management, support, and financial services. Because the contract was pre-competed, it satisfies most state and local government competitive solicitation requirements, saving these organizations time and millions of dollars. Additionally, there are no participation costs or minimum spending requirements, so public agencies of any size can enjoy unparalleled buying power.

U.S. Communities was established as a national cooperative purchasing alliance that harnesses public agencies' collective purchasing power. The founding co-sponsors include:

- Association of School Business Officials International (ASBO)
- National Association of Counties (NACo)
- National Institute of Governmental Purchasing (NIGP)
- National League of Cities (NLC)
- United States Conference of Mayors (USCM)

Who Is Eligible to Use U.S. Communities?

Government Agencies

- Counties
- Cities
- Special districts (ports, sewer, water)
- State agencies

Health Care

- Public hospitals
- Private hospitals

Educational Institutions

- K-12
- Colleges/Universities
- Private schools

Other Entities

- Nonprofits
- Community-based public services
- Social services

U.S. Communities Contract Highlights

- Contract period: May 2009—May 2013 (with 3-year extension)
- Rebate incentive: total 12-month calendar year purchases exceeding \$5M receive a 1/2% rebate from GTSI
- "Technology services and solutions" scope: allows public agencies to purchase products and professional services, all on one contract
- Professional services labor categories and hourly rates
- Financial services: customized payment plans available, no minimum required
- Cost avoidance/cost reduction solutions
- Minimum % discount off list pricing structure for products
- Most favored customer pricing

GTSI Solutions and Services

Careful planning and project management, along with proven processes, enable GTSI to complete agencies' IT projects on time, within scope, and on budget. And by accessing the full range

of GTSI's services available under U.S. Communities, agencies can enhance their IT infrastructure performance and realize the full benefit of their investments.

GTSI Core Capabilities:

- Data Center
 - Cloud Computing
 - Desktop Virtualization
- Networking
- Client
- Security
- IT Service Management

GTSI Services:

- Delivery Services
- Integration Services
- Support Services
- Financial Services
- Program Management
- E-Business
- Project Management

**Featured Solution:
GTSI Physical Security**

GTSI Physical Security Solutions were specifically developed to enable governments and organizations at every level to implement effective infrastructure defense strategies. Whether it's video surveillance, analytics, access control, intrusion detection, video management systems, security operations centers, or video storage technologies, each solution is designed, deployed, managed, and supported by GTSI's physical security experts. Drawing on their extensive experience and numerous certifications in security, networking, and storage technologies, GTSI engineering teams combine the latest technology with customized plans to enhance your overall system and physical security.

GTSI's range of specialized professional services applies industry-leading practices to ensure infrastructures remain stable, and systems are always current. Throughout the life of the project, GTSI's experts remain focused on your initiative, continually working to help you reach your mission objectives.

From project management through integration and asset management to financial and support services, GTSI delivers the crucial elements specifically designed to meet the physical security requirements of state, and local customers.



U.S. COMMUNITIES™
GOVERNMENT PURCHASING ALLIANCE



About GTSI

GTSI Corp. is the first information technology solutions provider offering a Technology Lifecycle Management (TLM) approach to IT infrastructure solutions delivered through industry-leading professional and financial services. GTSI employs a proactive, strategic methodology that streamlines technology lifecycle management, from initial assessment to acquisition, implementation, refresh, and disposal. TLM allows government agencies to implement solutions of national and local significance quickly and cost-effectively. GTSI's certified engineers and project managers leverage strategic partnerships with technology innovators. These experts use proven, repeatable processes to design, deploy, manage, and support simple to complex solutions, to meet governments' current and future requirements and business objectives. GTSI is headquartered in Northern Virginia, outside of Washington, D.C.

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